



STEP MEMBERSHIP APPLICATION

(Select appropriate category)

_____ **Voting Member:** \$200 Annual Fee (due now) Any booking agent or Artist Manager who derives the majority of his or her revenue from the booking of live entertainment; must obtain the sponsorship of two voting STEP members in good standing or sponsorship from the Area Representative:

_____ **Limited Member:** \$100 Annual Fee (due now) which will have no voting privileges, but will receive all other benefits of membership. This membership will be for secondary members of agencies which have a voting member. This membership belongs to the agency and not the individual. If this member leaves the agency, the agency may replace them for the remainder of the year with notification of change to the secretary.

_____ **Associate membership:** \$200 Annual Fee (due now) which will have no voting privileges, but will receive all other benefits of membership. Any individual, the majority of whose revenue is not derived from the booking of live entertainment; which can include support companies to the entertainment booking industry. Must obtain the sponsorship of two voting STEP members in good standing or sponsorship from the Area Representative.

Company Name _____

Applicants Name _____

Position _____

Website _____

Business Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____ E-Mail _____

I have read and agree to abide by STEP's Code of Ethics: _____

Signature



If you really want to maximize your return on investment in STEP, we suggest you join a committee!

The STEP Board invites you to join one of the following committees. Check One.

- Membership Committee
- Communications Committee
- Finance Committee
- Registration Team
- Conference Showcase/Production Committee
- Conference Education Committee
- Conference Marketing Committee



Code of Ethics:

STEP members shall act with honesty, integrity, and professionalism. He/she shall operate his/her business and conduct his/her personal life in a way that will honor and not bring shame or reproach to the name of STEP. He/she shall adhere to all applicable laws and regulations, embodying high ethical standards in the choices they make.

STEP members will adhere to the following Ethical Values:

Ethical Values

Honesty— to be truthful and forthright in our dealings with customers and employees.

- We will tell the truth in all situations and at all times.
- We will offer entertainment of value that does what we claim in our communications.
- We will honor our explicit and implicit commitments and promises.
- We will accurately represent his/her qualifications and experience in both oral and written communications.
- We will not engage in plagiarism and shall avoid using materials originated by others, either orally or in writing, without seeking permission of the originator.

Responsibility—to accept the consequences of our business decisions and strategies.

- We will make strenuous efforts to properly serve the needs of our customers.
- We will maintain and respect the confidentiality of business and/or personal affairs of fellow members.
- We will honor our obligations to customers and other STEP members.

Fairness—to try to balance justly the needs of the buyer with the interests of the seller.

- We will represent our service in a clear way in selling, advertising and other forms of communication; this includes the avoidance of false, misleading and deceptive promotion.
- We will charge a fair and standard commission for our services

Respect—to acknowledge the basic human dignity of all customers and associates.

- We will listen to the needs of our customers and make all reasonable efforts to monitor and improve their satisfaction on an ongoing basis.
- We will appropriately acknowledge the contributions of others, such as consultants, employees and coworkers, to our business endeavors.
- We will treat others with professional courtesy, dignity, and respect.

Openness—to create transparency in our business operations.

- We will strive to communicate clearly with all our constituencies.
- We will accept constructive criticism from our customers and other STEP members.

Understanding that the Society of Talent and Entertainment Professionals exists for the purpose of mutual edification, education, networking and support, all STEP members shall subscribe to the following pledge:

- I pledge myself to
- If I have complaints or concerns about the organization, I will contact STEP Leadership directly to express those concerns to those who can help find resolutions.
- I pledge myself to comply with and uphold the standards of the Society of Talent and Entertainment Professionals set forth in the STEP Code of Ethics...

